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## SALES UPDATE Memo 2022 | 17 – October 1, 2021

## New Incentive for Product Registration: Warranty Extension and LFI Digital Subscription

Leica Camera announces a new consumer program with a goal of increasing official product registrations. Customers who register specific Leica products in the Leica Account/Owners Club portal will receive a 1-Year Leica Warranty Extension and a 3-Month Leica Fotographie International (LFI) Digital Subscription. This incentive applies to the registration of purchases of a new Leica M, SL (body or lens) or Q2 from a Leica Authorized Dealer. All products must be registered within three months of the original purchase. In a goodwill gesture, Leica Camera will offer the warranty extension and LFI subscription to all consumers who have purchased a qualifying product from October 1, 2019 through September 30, 2021, provided they register their product or activate the offers via the Leica Account/Owners Club by December 31, 2021.

With this extended warranty program, customers of Leica M, SL (body or lens) and Q2 cameras will now benefit from, an industry leading, 3-years of product protection following their product registration. Consumers who register their products and opt-in for Marketing communications will be notified when important firmware updates are offered, Leica promotions and other important Leica news and events.

TARGET	1. PRE - REGISTRATION	2. REGISTRATION PREREQUISITES - CUSTOMER	3. REGISTRATION STEPS – ALL CHANNELS
All purchasing customers to be assisted with registering their Leica product, thus benefit from the standard warranty.	<ul> <li>The customer has completed their purchase.</li> <li>The customer is informed - in pack, in store and on our website -</li> </ul>	Customer must already have <b>or</b> must open a Leica Account and provide: Their personal data – name, address, email, phone, DOB.	<ol> <li>Scan QR code or Go to registration web address</li> <li>Create customer account or Login to account</li> <li>Select correct</li> </ol>
All purchasing customers to be convinced of the WE and LFI offer value and assist them with registering their new Q, M, SL camera and lens product, thus benefit from it, subject to T&Cs.	hers to be ced of the I LFI offer nd assist ring their and lens t, thus from it,offer. The customer wishes to proceed with the product registration. > All staff are familiar with the WE and LFI offer.	<ul> <li>Finally, phone, DOB.</li> <li>Their interests.</li> <li>Marketing permission.</li> <li>Product details and serial number.</li> <li>Date of purchase.</li> <li>All fields are mandatory.</li> </ul>	<ul> <li>product model and input product data (SN, purchase information)</li> <li>4. Submit for WE and/or LFI subscription if product qualifies</li> <li>5. Review customer data and input any missing information</li> <li>6. DOI check confirm.</li> <li>7. Submit</li> </ul>

Leica Extended Warranty and LFI Digital Subscription

Customers can register their product by creating or updating their Leica Account via <u>https://club.leica-</u> <u>camera.com</u>. The Extended Warranty option and Digital LFI Subscription are activated upon registration of the applicable products.

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	CREATE YOUR LEICA ACCOUNT	
	COUNTRY     -LANGUAGE Select an Option     Select an Option     Select an Option     First NAME     -LAST NAME	
X		
	Your password should be at least 8 characters long and must contain at least one capital letter, one small letter and one number. Please note that your name must not be part of the password.	
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This offer can be communicated to consumers on October 1, 2021. Please contact your District Sales Representative for program details.